



Yuanjiang Sun

Manager, Client Relations and Programming Unit (Region 1)



Sun leads the Client Relations and Programming team, Investment Operations (Region 1) covering South Asia, the Pacific Islands and South East Asia. The team is responsible for conducting and maintaining dialogue with client countries on their strategic infrastructure priorities and overall investment programs. Prior to this role, he was the Principal Communications Officer where he played a leading role in overseeing the development of AIIB's first comprehensive Policy on Public Information. Before joining AIIB in August 2016, Yuanjiang had an extensive career working with multilateral institutions on international and regional issues. He worked with the Asia-Pacific Economic Cooperation (APEC) at its Singapore headquarters from 1996 to 2001 as Program Director for Investment. Since 2010, he assumed the post of Deputy Director General of International Relations and Economic Affairs in China's Ministry of Commerce and led negotiations on a number of major bilateral and regional arrangements on trade and investment as the Chief Negotiator. His last successfully concluded negotiation was the China-Korea Free Trade Agreement which became effective in December 2015. He holds a bachelor's degree in Economics from the University of International Business and Economics in China and an MBA from Southern Illinois University. Sun is a national of China.