



LAO PEOPLE'S DEMOCRATIC REPUBLIC
Peace Independence Democracy Unity Prosperity

Ministry of PUBLIC WORKS AND TRANSPORT
Department of Roads

No; 16073/DoR
Date, Vientiane Capital: 11 Jul 2025

**REQUEST FOR EXPRESSIONS OF INTEREST (REOI)
(CONSULTING SERVICES – FIRMS SELECTION)**

Project: Improvement and Maintenance of National Road 13 South Extension Phase2 (NR13SEP2) and the National Road 13 North Extension (NR13NE)

Financing: AIIB Grant No. S000651

Assignment: Project preparation studies

Reference No. 2025-QCBS- NR13SEP2 & NR13NE

The Government of Lao PDR, represented by Ministry of Public Works and Transport (MPWT) (hereinafter called "Recipient") has received financing from the Asian Infrastructure Investment Bank (the "Bank") in the form of a Special Fund for the Improvement and Maintenance of National Road 13 South Extension Phase2 (NR13SEP2) and the National Road 13 North Extension (NR13NE). The Project is financed by the Asian Infrastructure Investment Bank (AIIB). The Department of Roads under MPWT, an implementing agency of the Recipient, intends to apply a portion of the proceeds of this special fund to eligible payments under the contract for which this REOI is issued.

The consulting services are required to carry out a series of necessary pre-investment studies, in particular: (a) conceptual engineering design; (b) road safety improvement studies; (c) climate risk analysis and mitigation measures; (d) carrying out environmental and social assessments. The Consultant is expected to start the assignment immediately after the contract signing and complete it with the final package of outputs listed in ToR delivered within 12 calendar months. The Terms of Reference (TOR) for the assignment can be obtained at the address given below.

The Department of Roads (DoR) now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

Criterion 1 (25 points): Over 10 years of proven international experience in carrying out and preparing feasibility studies, environmental and social assessments, and design for road construction/ rehabilitation projects; such experience in South East Asia is a strong asset;

Criterion 2 (45 points): Minimum 3 contracts carried out in the past 10 years, performing feasibility studies, conceptual / preliminary designs including road safety improvements and climate resilience proofing for a major country's highway, or of comparable value, scope and nature. The reference contracts must be for projects following the OPBRC, OPRC, DBMOT or similar performance-based contracting modality, successfully completed in the capacity of Lead Consultant (i.e. individually or as lead member of Joint Venture).;

Criterion 3 (30 points): Minimum 3 contracts of similar nature performed in the past 10 years for preparation of safeguards instruments under international financing following ESF or similar for national road construction, rehabilitation, and maintenance.

A detailed breakdown of the above evaluation criteria can be accessed at the following address: Mr. Souksakon Venvongsoth, Project Coordinator, Department of Roads, Lane Xang Avenue, Vientiane Capital, Lao PDR, Mob. +856 20 55 355 646; email: sk.venvongsoth@gmail.com

Expressions of Interest (EOIs) shall be submitted in English. Consultants are required to submit a maximum of 15 most relevant contract references for each criterion for examination. Should the Consultants include more than 15 past references per criterion, the Client shall examine and score only the first twenty listed references. The Project Data Sheets included in the EOIs for this purpose, shall provide all the necessary information for being evaluated considering the above criteria, and the absence of relevant details in the submitted references shall be fully on the Consultants' responsibility. For the purpose of evaluation, Consultants are requested to submit PDF files with enabled copy/paste/search functions.

Key Experts will not be evaluated at the shortlisting stage. However, the availability of qualified international staff and consultants to carry out the assignment in Lao PDR is an added advantage. In this context, Consultants are encouraged to create JVs or sub-consultancy arrangements in this context.

The attention of interested Consultants is drawn to AIIB's Procurement Instruction for Recipients and to Section 5.10 of the Procurement Policy, setting forth the applicable policy on conflict of interest. Consultants may associate with other firms to enhance their qualifications but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.


A consulting firm will be selected under the method of quality and cost-based selection (QCBS) in accordance with AIIB's Procurement Instructions for Recipients (PIR), which can be found at the following website: <https://www.aiib.org/en/policies-strategies/download/operational-directive/AIIB-Directive-on-Procurement-Instructions-for-Recipients-July-26-2024.pdf>

A shortlist of firms will be established based on the submitted expressions of interest and in line with the criteria as outlined above. A shortlist of 3 to 6 best qualified firms/associations shall be selected for the next phase of evaluation, based on the scores obtained. Shortlisted Consultants will then be invited to submit their full technical and financial proposal.

Further information can be obtained at the address below during office hours from 8.00 to 16.00, Monday to Friday.

Expression of interest must be submitted via email in PDF format to the address below by 17.00 (Local time of Vientiane Capital, Lao PDR, GMT+7) of **31 July 2025** as the deadline for the submission.

Attn: Mr. Sysouphanh Chansavat, Deputy Director General

E-mail: sk.venvongsoth@gmail.com, copy to: ssouphanh@gmail.com 

Ministry of Public Works and Transport

 **Department of Roads**



Sysouphanh CHANSAVAT