

Annexure – 1.4

13. Form – 3.1 – Financial Situation

[The following table shall be filled in for the Tenderer and for each Party constituting the Tenderer]

Date: [insert day, month,
year]

Tenderer's Legal Name: *[insert full name]*

Tenderer Party's Legal Name: *[insert full name]*

No. and title: *[insert Group number and title of works]* Page *[insert page number]* of *[insert total number]* pages **Financial Data**

Financial information in (INR/ INR equivalent)	Historic information for previous five years (INR. Millions)				
	<i>[Insert amount in INR equiv.] *</i>				
	Year 1 (FY 2023- 24)	Year 2 (FY 2022- 23)	Year 3 (FY 2021- 22)	Year 4 (FY 2020- 21)	Year 5 (FY 2019- 20)
Information from Balance Sheet					
Total Assets (TA)					
Total Liabilities (TL)					
Net Worth (NW) (TA-TL)					
Current Assets (CA)					
Current Liabilities (CL)					
Working Capital (CA-CL)	To be forward to Form 3.3(a)	NA			
Information from Income Statement					
Total Revenue (TR)					

Profits Before Taxes (PBT)					
Profit After Tax (PAT)					

*Where **financial statements are valued in foreign currency**, exchange rate for conversion to INR shall be as published by Reserve Bank of India on the applicable date.

The Applicable Date shall mean the “last day of the respective Calendar Year”.

1) Financial documents

The Tenderer and its Parties shall provide copies of the financial statements including AUDITED balance sheets all notes and related income statements for **5 years** pursuant to Part A Eligibility and Qualifications.

2) The financial statements shall:

- a) Reflect the financial situation of the Tenderer or any Party constituting the Tenderer, and not sister, subsidiaries, affiliates or parent companies.
- b) Be audited by a certified accountant.
- c) Be complete, including all notes to the financial statements.
- d) Correspond to accounting periods already completed and audited (no statements for partial periods shall be accepted).

Note: - Bidder should submit this form duly certified by Statutory Auditor/Chartered Accountant with Registration Number, UDIN No, Mobile Number, and stamped.

Signature and Seal of the Tenderer

14. Form – 3.2 – Average Annual Turnover

[The following table shall be filled in for the Tenderer and for each Party constituting the Tenderer]

Date: *[insert day, month, year]*

Tenderer's Legal Name: *[insert full name]*

Tenderer Party's Legal Name: *[insert full name]*

No. and title: *[insert Group number and title of works]*

Page *[insert page number]* of *[insert total number]* pages

Annual Turnover					
Year	Amount and Currency	Conversion Rate *	INDIAN RUPEES Equivalent	Price Escalation Factor**	Escalated Turnover
<i>[indicate year]</i>	<i>[insert amount and indicate currency]</i>		<i>[Insert amount in INR equiv.] *</i>		
Average Annual Turnover					

*Only INR to be considered. Where financial statements are valued in foreign currency, exchange rate for conversion to INR shall be as published by Reserve Bank of India on the applicable date. **The Applicable Date shall mean the “last day of the respective Calendar Year”.**

** An escalation rate per annum may be applied to the annual Turnover as per below table-

Financial Year	INR	Foreign currency
FY 2014-15	1.999	1.423
FY 2015-16	1.851	1.369
FY 2016-17	1.714	1.316
FY 2017-18	1.587	1.265
FY 2018-19	1.469	1.217
FY 2019-20	1.360	1.170
FY 2020-21	1.260	1.125
FY 2021-22	1.166	1.082
FY 2022-23	1.080	1.040
FY 2023-24	1	1.00

* For foreign bidders FY 2022-23 will be considered as Calendar Year (CY) 2022 and so on for other FY.

1. Financial documents

The Tenderer and its Parties shall provide copies of the financial statements including AUDITED balance sheets all notes and related income statements for **5 years** pursuant to Part A Eligibility and Qualifications.

2. The financial statements shall:

- a) Reflect the financial situation of the Tenderer or any Party constituting the Tenderer, and not sister, subsidiaries, Affiliates or parent companies.
- b) Be audited by a certified accountant.
- c) Be complete, including all notes to the financial statements.
- d) Correspond to accounting periods already completed and audited (no statements for partial periods shall be accepted).

Note:

1. The information supplied should be the Annual Turnover of the Bidder or each member of a Joint Venture in terms of the amounts billed to clients for each year for work in progress or completed, converted to INR at the rate of exchange at the end of the period reported.
2. In case of a Joint Venture, each Joint Venture Partner must fill out this form separately.
3. Bidder should submit this form duly certified by Statutory Auditor/Chartered Accountant with Registration Number, UDIN No, Mobile Number, and stamped.

Signature and Seal of the Tenderer

15. Form – 3.3(a) – Financial Resources

[The following table shall be filled in for the Tenderer and for each Party constituting the Tenderer]

Specify proposed sources of financing - lines of credit or liquid assets other than contractual advance payments and net of current commitments, available to meet the cash flow requirements of the subject contract as indicated in Eligibility and Qualification Criteria.

Source of Financing	Amount (INR equivalent) *
1. Working Capital (To be taken from Form 3.1)	
2. Credit Line*	
3. Other Financial Resources	

*Only INR to be considered. Where financial statements are valued in foreign currency, exchange rate for conversion to INR shall be as published by Reserve Bank of India on the applicable date The Applicable Date shall mean the “last day of the respective Calendar Year”.
Provide:

- Letter from Bank indicating available line of credit for this Project (Refer Form-3.3(c)) and/or; Certificate from statutory auditor confirming the available cash reserves as on date of submission of Tender Documents. Cash reserves are to be calculated excluding any short- term liabilities and all project advances.
- Bidder should submit this form duly certified by Statutory Auditor/Chartered Accountant with Registration Number, UDIN No, Mobile Number, and stamped.

Signature and Seal of the Tenderer

16. Form – 3.3(b) – Current Contract Commitments / Works in Progress

[The following table shall be filled in for the Tenderer and for each Party constituting the Tenderer]

Date: [insert day, month, year]

Tenderer's Legal Name: [insert full name]

Tenderer Party's Legal Name: [insert full name]

No. and title: [insert Group number and title of works]

Page [insert page number] of [insert total number] pages

Tenderers and each partner to Tender shall provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, but for which an unqualified, full completion certificate has yet to be issued.

Name of Contract	Employer, contact address/ Tel./ Fax	Value of outstanding work INR	"Remaining Contract Period in months"	Average monthly invoicing over last six months (INR/month)
	Total			

*Only INR to be considered. Where values are in foreign currency, exchange rate for conversion to INR shall be as published by Reserve Bank of India on the applicable date. The Applicable Date shall mean the "last day of the respective Calendar Year"

Note:

1. Remaining outstanding contract prices to be calculated from 28 days prior to the bid submission deadline (INR equivalent based on the foreign exchange rate as of the same date).
2. Remaining contract period to be calculated from 28 days prior to bid submission deadline.

Signature and Seal of the Tenderer

17. Form – 3.3(c) Format for Banking Reference for Line of Credit

BANK REFERENCE CERTIFICATE

This is to certify that M/s..... is a reputed company with good financial standing.

If the contract for the work, namely.....is awarded to the above Firm, we shall be able to provide overdraft/credit facilities to the extent of INRto M/s.....to meet their working capital requirements for executing the above contract.

SD.

Name of Bank

Senior Bank Manager

Address of Bank

18. Form – 3.3 (d): Self-Assessment Tool for Bidder’s Compliance to Financial Resources

This form requires the same information submitted in Forms FIN – 3.3a and FIN- 3.3b. “The Tenderer must demonstrate access to, or availability of, financial resources such as liquid assets, lines of credit and Working Capital other than any contractual advance payments and net of current commitments to meet cash- flow requirement.

For Joint Ventures

For Joint Ventures (A)	Total Available Financial Resources from Form – 3.3(a) (B)	Total Monthly Financial Requirement for Current Commitments from Form – 3.3(b) (C)	Available Financial Resources Net of Current Commitments D=(B-C)	Requirement for the subject Contract (E)	Results: Yes or No [D must be greater than or Equal to E] (F)
Each Partner					
----- -Name of Partner (1)					
----- -Name of Partner (2)					
----- -Name of Partner (3)					

19. Form – 3.4 – Assessed Available Bid Capacity

[The following table shall be filled in for the]

Date: [insert day, month, year]

Tenderer's Legal Name: [insert full name] Tenderer Party's Legal Name: [insert full name]

No. and title: [insert Group number and title of works] Page [insert page number] of [insert total number] pages

Assessed Available Bid Capacity = $(A \cdot N^2 - B)$, where

A = Average Annual Turnover for last **FIVE** Financial Years;

N = Number of years prescribed for completion of the Design & Build Period. and

B = Value of existing commitments and on-going works to be executed during the Design & Build Period.

Information	Year	Amount and Currency	INR *Equivalent	Price Escalation Factor**	Escalated Turnover
Value of works executed. (Completed and work in progress) = A1		[insert amount and indicate currency]	[insert amount in INR equiv.]		
-----“----- = A2					
-----“----- = A3					
-----“----- = A4					
-----“----- = A5					
TOTAL $\Sigma(A1 \text{ to } A5)$					
AVERAGE = $(\Sigma(A1 \text{ to } A5)/5)$					

Information	Amount (In INR)
Value of existing commitments and on-going works to be executed during the Design & Build Period: B (To be taken from Form 3.3b)	
Available Tender Capacity = $(A \times N^2 - B)$, where N= Number of years prescribed for completion of the Design & Build Period.	

*Only INR to be considered. Where values are in foreign currency, exchange rate for conversion to INR shall be as published by Reserve Bank of India on the applicable date. The Applicable Date shall mean the "last day of the respective Calendar Year".

"Note: Bidder should submit this form duly certified by Statutory Auditor/Chartered Accountant with Registration Number, UDIN No, Mobile Number and stamped".

Signature and Seal of the Tenderer

20. Form EXP - 3.5: Maximum no. of EMU cars manufactured in the proposed plant during the last 5 financial years.

Fill out one (1) form per product and manufacturer.

Maximum no. of EMU cars manufactured in the proposed plant during the last 5 financial years (in terms of maximum no. of cars manufactured in the different months of respective financial years), along with necessary supporting documents.

Financial Year	Maximum no. of EMU Cars manufactured in the proposed plant (in different months of respective financial years)
5th last financial year i.e. from _ to _ • Month 1 • Month 2 • • • Month 11 • Month 12	
4th last financial year i.e. from _ to _ • Month 1 • Month 2 • • • Month 11 • Month 12	
3rd last financial year i.e. from _ to _ • Month 1 • Month 2 • • • Month 11 • Month 12	
2nd last financial year i.e. from _ to _ • Month 1 • Month 2 • • • Month 11 • Month 12	
Last financial year i.e. from _ to _ • Month 1 • Month 2 • •	

<ul style="list-style-type: none"> • Month 11 • Month 12 	
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Note:

- 1) Enclosed copy of Contract Agreement / Client Certificate / Any Documentary Evidence.
- 2) The financial year as applicable in the country of origin of the bidders would be considered. The 'last financial year' would be the latest financial year.
- 3) Maximum no. of EMU cars manufactured in the proposed plant during the last five (5) financial years (in the different months of respective financial years) for proposed offshore & onshore plants to be given separately.
- 4) In case the Bidder proposes a new manufacturing, plant or proposes to augment the capacity of existing manufacturing plant, the 'maximum no. of EMU cars manufactured in the proposed plant in any one (1) year period to be declared by the Bidder.

SIGNATURE OF THE BIDDER

21. Form EXP - 3.6: Details of Works in hand

Fill out one (1) form per product and manufacturer.

Details of 'Works in hand'(Q) i.e. No. of 'EMU cars' to be manufactured against existing on-going ordered quantity from the proposed manufacturing Plant for this Bid

A.Details of the proposed plant for manufacturing of 'EMU Cars' for this contract '**CA-241**' Details of 'Works in hand' of the above proposed manufacturing plant (at 'A' above).

S. No.	Company details (Bidder OR Individual member of JV OR any other Company Including Associated group of companies to be clearly indicated) who is sourcing the 'EMU Cars' from the Proposed Plant	Name of Client and Project details to which 'EMU Cars' to be delivered from the proposed plant	Date of award for manufacturing of 'EMU Cars' from the proposed plant	Total no. of 'EMU Cars' to be manufactured and supplied	No. of EMU cars already manufactured and supplied up to 28 days prior to 'date for Bid submission'	No. of balance 'EMU Cars' yet to be manufactured and supplied	Date of completion for delivery of these 'EMU Cars'	No of 'EMU Cars' to be manufactured during the next 2 years (730 days) period starting from 28 days prior to the date for Bid submission (Q)
1	2	3	4	5	6	7 = (5-6)	8	9
Total								

Note:

1. In case, the Bidder proposes to manufacture certain no. of cars in Offshore plant and balance cars in On-shore plant, the details in above format to be furnished separately for proposed Offshore and Onshore manufacturing plants.
2. Bidders to refer to "Section-3, Clause 4.2 A (ii) : Available Manufacturing Capacity".

SIGNATURE OF THE BIDDER

22. Form EXP - 3.7: Details of Existing Commitments

Fill out one (1) form per product and manufacturer.

Details of Existing Commitments i.e. bids already submitted but not finalized, wherein 'EMU Cars' are proposed to be sourced from the proposed manufacturing Plant excluding the ' Work in hand (at Form EXP– 3.6)'

- A. Details of the proposed plant for manufacturing of 'EMU Cars' for this contract.
- B. Details of 'Existing commitments' of the above proposed manufacturing plant (at 'A' above).

SN.	Company details (Bidder or Individual) member or JV or any other company including associated group of companies to be clearly indicated) who has committed sourcing of the 'EMU cars' from the proposed plant	Name of the proposed client and project details to which 'EMU cars' to be delivered from the proposed plant	Expected date of award of contract for manufacture of 'EMU cars'	Total Number of 'EMU cars committed to be supplied from the proposed plant	Proposed date of completion for delivery of proposed these 'EMU cars'	No. of 'EMU cars committed to be Manufactured during the next 2 years (730 days) period starting from 28 days prior to the date for bid submission (R)
1	2	3	4	5	6	7
Total						

Note:

1. In case, the Bidder proposes to manufacture certain no. of cars in Offshore plant and balance cars in On-shore plant, the Details in above format to be furnished separately for proposed Off-shore and Onshore manufacturing plants.

Bidders to refer to “**Section-3, Clause 4.2 A (ii) : Available Manufacturing Capacity**”.

SIGNATURE OF THE BIDDER