



Yuanjiang Sun

Client Relations Manager



Yuanjiang leads the Client Relations and Programming team, Investment Operations (Region 1) covering South Asia and South East Asia. The team is responsible for conducting and maintaining dialogue with client countries on their strategic infrastructure priorities and overall investment programs. Prior to this role, he was the Principal Communications Officer in what was then known as the Communications and Development team where he played a leading role in overseeing the development of AIIB's first comprehensive Policy on Public Information.

Before joining AIIB in 2016, Yuanjiang had an extensive career working with multilateral institutions on international and regional issues. He worked with the Asia-Pacific Economic Cooperation (APEC) at its Singapore headquarters from 1996-2001 as Program Director for Investment. Since 2010, he assumed the post of Deputy Director General of International Relations and Economic Affairs in China's Ministry of Commerce and led negotiations on a number of major bilateral and regional arrangements on trade and investment as the Chief Negotiator. His last successfully concluded negotiation was the China-Korea Free Trade Agreement which became effective in December 2015. He holds a Bachelor's Degree in Economics and a Master's Degree in Business Administration. Yuanjiang is a national of China.